

White Deer Golf Course
For the Month Ending April 30th, 2021

<i>April</i>					<i>YTD</i>				
<i>Actual</i>	<i>Budget</i>	<i>Variance</i>	<i>Last Year</i>	<i>Last Year Variance</i>	<i>Actual</i>	<i>Budget</i>	<i>Variance</i>	<i>Last Year</i>	<i>Last Year Variance</i>
<i>Rounds</i>									
1,557	2,400	(843)	0	1,557	2,279	3,000	(721)	1,377	902
0	200	(200)	0	0	0	200	(200)	2	(2)
3,729	2,450	1,279	0	3,729	5,479	3,300	2,179	1,776	3,703
=====	=====	=====	=====	=====	=====	=====	=====	=====	=====
5,286	5,050	236	0	5,286	7,758	6,500	1,258	3,155	4,603
<i>Total Rounds</i>									
<i>Revenue</i>									
46,016	41,900	4,116	0	46,016	59,851	54,400	5,451	26,247	33,604
43,293	25,655	17,638	0	43,293	66,646	31,720	34,926	8,742	57,905
4,818	6,650	(1,832)	0	4,818	4,868	11,700	(6,832)	3,121	1,747
1,196	2,900	(1,704)	50	1,146	2,183	4,600	(2,417)	1,237	946
9,541	12,124	(2,583)	225	9,315	15,997	16,986	(990)	6,478	9,518
7,042	9,225	(2,183)	0	7,042	8,450	11,475	(3,025)	1,116	7,334
13,332	12,050	1,282	0	13,332	17,222	15,550	1,672	1,824	15,398
174	0	174	0	174	142	0	142	0	142
1,366	2,450	(1,084)	0	1,366	3,657	3,550	107	252	3,405
0	1,600	(1,600)	0	0	0	3,000	(3,000)	0	0
39,765	37,210	2,555	30,643	9,122	39,765	37,210	2,555	30,643	9,122
830	0	830	(66)	896	1,364	0	1,364	101	1,263
=====	=====	=====	=====	=====	=====	=====	=====	=====	=====
167,372	151,764	15,608	30,852	136,520	220,146	190,191	29,954	79,761	140,385
<i>Total Revenue</i>									
<i>Cost of Sales</i>									
9,757	8,176	(1,581)	162	(9,595)	16,937	11,615	(5,322)	4,146	(12,791)
4,461	2,915	(1,546)	0	(4,461)	5,833	3,575	(2,258)	184	(5,649)
493	1,300	807	0	(493)	1,620	1,675	55	682	(938)
5,148	4,250	(898)	0	(5,148)	7,104	5,480	(1,624)	862	(6,242)
=====	=====	=====	=====	=====	=====	=====	=====	=====	=====
19,859	16,641	(3,218)	162	(19,697)	31,494	22,345	(9,149)	5,873	(25,621)
<i>Total Cost of Sales</i>									
=====	=====	=====	=====	=====	=====	=====	=====	=====	=====
147,513	135,123	12,390	30,690	116,823	188,652	167,846	20,805	73,887	114,764
<i>GROSS INCOME</i>									
<i>Labor</i>									
12,759	10,695	(2,065)	1,190	(11,569)	29,490	22,415	(7,075)	12,217	(17,273)
5,588	8,804	3,216	4,931	(658)	13,608	28,475	14,867	23,641	10,033
19,041	25,760	6,719	7,472	(11,569)	32,677	45,466	12,789	19,901	(12,776)
3,547	7,400	3,853	0	(3,547)	4,063	8,900	4,837	53	(4,011)
0	0	0	(8)	(8)	0	0	0	(8)	(8)
=====	=====	=====	=====	=====	=====	=====	=====	=====	=====
40,935	52,659	11,723	13,586	(27,350)	79,839	105,256	25,418	55,804	(24,035)
<i>Total Direct Labor</i>									
6,028	7,734	1,706	2,648	(3,380)	10,895	15,282	4,387	10,462	(433)
5,203	6,200	997	6,557	1,354	25,823	23,600	(2,223)	26,201	378
1,303	1,885	582	1,744	441	2,184	7,540	5,356	7,629	5,445
=====	=====	=====	=====	=====	=====	=====	=====	=====	=====
12,534	15,819	3,285	10,949	(1,586)	38,902	46,422	7,519	44,292	5,389
<i>Total Payroll Burden</i>									
=====	=====	=====	=====	=====	=====	=====	=====	=====	=====
53,470	68,478	15,008	24,534	(28,936)	118,741	151,678	32,937	100,095	(18,646)
<i>Total Labor</i>									
<i>Other Operational Expenses</i>									
502	7,250	6,748	556	54	1,869	8,585	6,716	2,424	556
22,321	23,514	1,193	22,370	49	63,419	75,407	11,988	69,767	6,348
30,315	33,969	3,654	17,884	(12,432)	37,457	37,786	329	26,144	(11,313)
3,416	2,500	(916)	220	(3,196)	4,568	3,642	(926)	948	(3,620)
3,668	3,325	(343)	2,800	(868)	10,139	8,570	(1,569)	8,045	(2,094)
169	648	479	(1,388)	(1,556)	5,989	8,360	2,371	6,230	241
=====	=====	=====	=====	=====	=====	=====	=====	=====	=====
60,391	71,206	10,815	42,442	(17,948)	123,440	142,350	18,910	113,558	(9,882)
<i>Total Other Operational Expenses</i>									
=====	=====	=====	=====	=====	=====	=====	=====	=====	=====
113,860	139,684	25,823	66,976	(46,884)	242,181	294,028	51,847	213,653	(28,528)
<i>Total Expenses</i>									
=====	=====	=====	=====	=====	=====	=====	=====	=====	=====
33,653	(4,560)	38,213	(36,286)	69,939	(53,530)	(126,182)	72,652	(139,766)	86,237
<i>EBITDAR</i>									
=====	=====	=====	=====	=====	=====	=====	=====	=====	=====
33,653	(4,560)	38,213	(36,286)	69,939	(53,530)	(126,182)	72,652	(139,766)	86,237
<i>EBITDA</i>									
<i>Interest Expense/Dep&Amt</i>									
3,679	3,700	21	7,954	4,275	14,750	14,800	50	31,864	17,114
<i>Depreciation</i>									
=====	=====	=====	=====	=====	=====	=====	=====	=====	=====
3,679	3,700	21	7,954	4,275	14,750	14,800	50	31,864	17,114
<i>Total Interest Expense</i>									
=====	=====	=====	=====	=====	=====	=====	=====	=====	=====
29,974	(8,260)	38,234	(44,241)	74,215	(68,279)	(140,982)	72,703	(171,630)	103,351
<i>Net Income</i>									