

White Deer Golf Course
For the Month Ending June 30th, 2018

<i>June</i>					<i>YTD</i>					
Actual	Budget	Variance	Last Year	Last Year Variance		Actual	Budget	Variance	Last Year	Last Year Variance
					Rounds					
2,920	3,550	(630)	3,267	(347)		8,483	11,190	(2,707)	9,884	(1,401)
1,944	1,400	544	1,282	662		2,801	2,700	101	2,212	589
3,441	4,030	(589)	3,366	75		9,516	10,260	(744)	9,693	(177)
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8,305	8,980	(675)	7,915	390	Total Rounds	20,800	24,150	(3,350)	21,789	(989)
					Revenue					
112,613	105,964	6,649	93,447	19,166		228,174	233,709	(5,535)	219,263	8,910
45,957	55,720	(9,763)	47,973	(2,016)		114,865	128,418	(13,554)	111,688	3,176
5,323	7,795	(2,472)	5,251	72		20,972	25,325	(4,353)	23,432	(2,460)
849	2,500	(1,651)	1,907	(1,058)		6,355	6,250	105	2,709	3,646
21,931	20,065	1,866	20,197	1,734		54,495	55,093	(598)	52,208	2,287
34,789	31,635	3,154	31,548	3,242		68,617	76,228	(7,611)	66,954	1,663
34,406	30,812	3,593	30,405	4,000		77,262	74,521	2,741	67,597	9,665
(334)	0	(334)	42	(376)		250	0	250	1,102	(852)
526	375	151	151	376		6,032	1,575	4,457	4,369	1,663
2,576	0	2,576	150	2,426		4,996	0	4,996	400	4,596
39,198	46,000	(6,802)	42,936	(3,738)		114,310	138,000	(23,690)	129,194	(14,884)
(175)	0	(175)	390	(565)		5,895	0	5,895	(2,362)	8,257
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297,658	300,866	(3,208)	274,397	23,261	Total Revenue	702,222	739,118	(36,896)	676,554	25,667
					Cost of Sales					
13,113	13,644	531	15,499	2,385		32,715	36,443	3,728	37,313	4,598
11,269	12,530	1,261	12,210	941		23,085	29,476	6,391	26,425	3,340
3,059	1,895	(1,164)	2,956	(103)		9,183	5,363	(3,821)	7,524	(1,659)
11,945	10,744	(1,201)	10,464	(1,481)		27,981	25,931	(2,051)	24,867	(3,114)
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39,386	38,814	(573)	41,128	1,742	Total Cost of Sales	92,965	97,212	4,247	96,130	3,165
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258,272	262,053	(3,781)	233,269	25,003	GROSS INCOME	609,257	641,905	(32,649)	580,424	28,832
					Labor					
21,622	17,243	(4,379)	17,209	(4,413)		47,968	46,889	(1,079)	43,759	(4,209)
13,997	13,234	(762)	14,821	825		70,037	79,847	9,810	89,004	18,967
36,738	40,356	3,619	40,760	4,023		116,329	136,755	20,426	134,199	17,870
10,016	12,033	2,017	11,977	1,961		28,334	35,535	7,202	32,374	4,040
665	0	(665)	0	(665)		1,909	0	(1,909)	0	(1,909)
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83,037	82,867	(171)	84,767	1,730	Total Direct Labor	264,576	299,027	34,451	299,335	34,759
12,509	9,452	(3,057)	9,355	(3,154)		38,854	34,882	(3,972)	32,931	(5,923)
6,682	7,006	324	5,465	(1,217)		36,772	42,036	5,264	48,583	11,812
1,742	2,587	845	1,333	(409)		10,450	15,522	5,071	10,362	(88)
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20,933	19,045	(1,888)	16,152	(4,781)	Total Payroll Burden	86,076	92,440	6,364	91,876	5,801
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103,970	101,911	(2,059)	100,919	(3,051)	Total Labor	350,652	391,466	40,815	391,211	40,560
					Other Operational Expenses					
7,287	1,890	(5,397)	1,890	(5,397)		15,625	14,412	(1,212)	14,412	(1,212)
17,820	21,270	3,450	27,346	9,526		109,525	110,583	1,058	115,390	5,865
74,639	30,230	(44,409)	36,221	(38,419)		113,898	117,980	4,082	104,062	(9,836)
4,863	3,614	(1,249)	3,614	(1,249)		13,769	9,720	(4,048)	9,720	(4,048)
11,000	4,266	(6,734)	4,041	(6,959)		22,323	17,810	(4,512)	14,063	(8,260)
4,407	3,300	(1,107)	4,857	450		9,585	19,800	10,215	28,593	19,008
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120,016	64,569	(55,447)	77,968	(42,048)	Total Other Operational Expenses	284,724	290,306	5,582	286,241	1,517
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223,986	166,480	(57,506)	178,888	(45,098)	Total Expenses	635,376	681,772	46,397	677,452	42,076
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34,286	95,572	(61,287)	54,381	(20,095)	EBITDAR	(26,119)	(39,867)	13,748	(97,028)	70,909
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34,286	95,572	(61,287)	54,381	(20,095)	EBITDA	(26,119)	(39,867)	13,748	(97,028)	70,909
					Interest Expense/Dep&Amt					
0	0	0	1,033	1,033		1,067	0	(1,067)	6,067	5,000
4,996	6,576	1,580	6,576	1,581		29,974	39,456	9,482	39,458	9,484
0	0	0	0	0		3,356	0	(3,356)	3,613	257
0	0	0	0	0		0	0	0	5,482	5,482
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4,996	6,576	1,580	7,610	2,614	Total Interest Expense	34,397	39,456	5,059	54,621	20,224
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29,290	88,996	(59,707)	46,771	(17,481)	Net Income	(60,516)	(79,323)	18,807	(151,648)	91,132